

Calgary Assessment Review Board DECISION WITH REASONS

In the matter of the complaint against the property assessment as provided by the *Municipal Government Act*, Chapter M-26, Section 460, Revised Statutes of Alberta 2000 (the Act).

between:

LOBLAW PROPERTIES WEST INC. (as represented by Altus Group Ltd.), COMPLAINANT

and

The City Of Calgary, RESPONDENT

before:

Earl K Williams, PRESIDING OFFICER J Mathias, MEMBER A Maciag, MEMBER

This is a complaint to the Calgary Assessment Review Board in respect of a property assessment prepared by the Assessor of The City of Calgary and entered in the 2013 Assessment Roll as follows:

ROLL NUMBER: 200491736

LOCATION ADDRESS: 100 Country Village Rd NE

FILE NUMBER: 72423

ASSESSMENT: \$28,250,000

This complaint was heard on 9th day of July, 2013 at the office of the Assessment Review Board located at Floor Number 3, 1212 – 31 Avenue NE, Calgary, Alberta, Boardroom 12.

Appeared on behalf of the Complainant:

B Neeson Agent, Altus Group Ltd

Appeared on behalf of the Respondent:

- G Good
 Assessor, The City of Calgary
- N Sunderji
 Assessor, The City of Calgary

Board's Decision in Respect of Procedural or Jurisdictional Matters:

[1] The parties identified to the Board that the issue of the assessed capitalization rate (cap rate) applies to the subject property (File # 72423). Further the parties advised that they have agreed the evidence and arguments in respect of the cap rate issue to be presented in respect of the hearing on the matter of the cap rate for the subject property will be the same as presented in respect of File #72411 for Property Roll #175036409 and requested that the evidence and arguments be carried forward to the subject property. It was accepted that the Board's findings and decision regarding the cap rate issue would therefore be common to the subject property. The Board found this to be an appropriate approach to the matters at hand.

[2] The parties identified to the Board that the evidence and arguments to be presented in respect of the hearing on the matter of the rental rate for the 80,000+sq ft. space for the subject property will be the same as presented in respect of File #72544 for Property Roll #175102102 and requested that the evidence and arguments be carried forward to the subject property. It was accepted that the Board's findings and decision regarding the rental rate issue would therefore be common to the subject property. The Board found this to be an appropriate approach to the matters at hand.

[3] No additional Procedural or Jurisdictional Matters were raised by the parties.

Property Description:

[4] The subject property at 100 Country Village Rd NE is a 176,411 square foot (sq. ft.) retail centre on 18.42 acres of land with a 2004 year of construction (yoc) assigned a B quality rating in the community of Coventry Hills with the Property Use: Commercial and Sub Property Use: CM1403 Retail – Shopping Centre – Power. The subject is in the Power Shopping Centre known as Coventry Hills Town Centre. The subject property is occupied by a big box retail store of 146,345 sq. ft., a non-retail mezzanine of 14,154 sq. ft., 1,292 sq. ft. of office, 8,170 sq. ft. of recreational space, a gas bar, car wash and retail pads totaling 6,448 sq. ft.

[5] The assessment was prepared on the income approach valuation with a capitalization rate of 6.25%.

Issues:

[6] Is the current assessed capitalization rate (cap rate) of 6.25% applied to the 2013 assessment of Power Shopping Centres reflective of the market conditions as of the designated

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valuation date or is the correct capitalization rate to apply is 6.75%?

[7] Is the assessed rental rate for Big Box Stores with an area of greater 80,000+ sq. ft. in excess of market value and should it be reduced from \$10.00 psf to \$8.00 psf and applied to the 146,345 sq. ft. big box retail store?

Complainant's Requested Value: \$21,910,000

Board's Decision:

[8] Based on the evidence and arguments presented the Board supports the use of the Big Box Rental Rate of \$10.00 psf along with the 6.25% cap rate in the determination of the assessment.

[9] The assessment of \$28,250,000 is confirmed.

Position of the Parties

[10] The Complainant and Respondent presented a wide range of evidence consisting of relevant and less relevant evidence. In the interests of brevity, the Board will restrict its comments to those items the Board found relevant to the matters at hand. Furthermore, the Board's findings and decision reflect on the evidence presented and examined by the parties before the Board at the time of the hearing.

The Complainant's evidence package included a Summary of Testimonial Evidence, a [11] map identifying the location of the property, photographs of the exterior of the subject property, the City of Calgary 2013 Property Assessment Detail Report, the City of Calgary Non-Residential Properties – Income Approach Valuation work sheet. In support of the Rental Rate the evidence included the Altus Group 2013 Retail Anchor Analysis - Summary Findings of Retail Anchor Tenant Space Greater Than 80,000+sf, a market analysis of leases for comparable properties and supporting documentation for the comparables. In support of the cap rate issue the Complainant submitted an Altus Group study titled Power Centre Retail 2013 Capitalization Rate Analysis & Argument (Altus Cap Rate Study), an analysis of a number of comparable properties, excerpts from applicable legislation, excerpts of technical information related to capitalization rate methodology, excerpts from the City of Calgary Capitalization Rate Approach, excerpts from the Alberta Assessor's Association Valuation Guide related to the method to determine the market rental rent and the Capitalization Rate calculation as well as a number of Assessment Review Board and Municipal Government Board decisions in support of their position.

[12] The Respondent's evidence package included a Summary of Testimonial Evidence, a map identifying the location of the property, the 2013 Property Assessment Notice, the Assessment Explanation Summary, and a rental rate analysis of box stores 80,000+sq ft. In regards to the matter of the cap rate the Respondent's evidence included a response to the Complainant's Cap Rate Study, relevant information related to the calculation of cap rates, an analysis of the cap rates for comparable properties as well as a number of Assessment Review Board and Municipal Government Board decisions in support of their position.

[13] Both parties placed numerous technical, professional and academic excerpts before the Board in support of their position. This Board finds that any specific passage or quote (i.e. excerpt) from a larger document may not capture the true intent of document and is, therefore,

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seen by the Board as incomplete material and may be given limited weight.

[14] As noted above, both parties placed a number of Assessment Review Board and Municipal Government Board decisions before this Board in support of their position. These decisions were made in respect of issues and evidence that may however be dissimilar to that before this Board.

Issue – Rental Rate

Complainant's Position:

[15] The Complainant's Exhibits C-1 and C-4 presented the evidence and arguments in support of the requested rental rate.

[16] On page 27 of Exhibit C-1 and replicated on page 4 of Exhibit C-4 the Complainant presented a table titled "Altus Group: 2013 Retail Anchor Rental Rate Analysis (80,001 sq. ft.+)" with details on 7 comparables and a second table titled "Additionally Reviewed (80,001 sq. ft.+)" A – Typical Leases" with details on 1 additional comparable. The analysis of the comparables was completed on 13 variables which included; Civic Address, Tenant, Community, Approximate Year of Construction (AYOC), Shopping Centre, Subproperty Use Land Use, Quality, Leased Area (SF), Start Date, Leased Rate, Op (Operating) cost and Taxes, and Term.

[17] The supporting documentation for individual comparables in the table was presented in Exhibit C-4. The documentation included exterior photographs, maps of the centre, tenant rent roll, City of Calgary Property Summary Reports, correspondence from landlords, and completed City of Calgary Annual Request for Information (ARFI).

[18] The following table presents lease particulars on the 8 comparable properties referenced in paragraph [16] above.

| #* | Tenant | Civic Address Shopping Centre | AYOC | Area (sq. ft.) | Rental Rate psf | Lease Start Date** | Term |
|----|--------------------|--|-----------|-------------------|--------------------|-----------------------|------|
| 1 | Wal-Mart | 1221 Canyon Meadows Dr SE Deer Valley Marketplace | 1980-2011 | 82,687 | \$4.60 | 23/09/11 | 5 |
| 2 | Target | 5696 Signal Hill CE SW Signal Hill | 1997 | 112,488 | \$8.00 | 01/05/11 | 5 |
| 3 | Target | 275 Shawville TR NW Shawnessey | 1996 | 122,616 | \$7.00 | 25/03/11 | 5 |
| 4 | Canadian Tire | 11938 Sarcee TR NW Beacon Hill | 2008 | 95,423 | \$14.50 | 05/05/08 | 20 |
| 5 | Wal-Mart | 901 64 Ave NE Deerfoot Outlet Mall | 2003 | 133,521 | \$6.85 | 29/01/04 | 20 |
| 6 | Wal-Mart | 1200 37 ST SW Westbrook Mall | 1972 | 158,022 | \$7.47 | 01/12/03 | 20 |
| 7 | Wal-Mart | 8888 Country Hills BV NW Royal Oak | 2003 | 132,228 | \$10.00 | 02/10/03 | 20 |
| | Comparables 1 to 7 | Mean Median | | | \$8.35 \$7.47 | | |
| 8 | Rona | 12300 Symons RD NW Creekside | 2007 | 99,650 | \$14.50 | 24/11/07 | 20 |
| | Comparables 1 to 8 | Mean Median | | | \$9.12 \$7.74 | | |

*- Comparable Number assigned by Board for comparison purposes

** - Lease Start Date expressed as DD/MM/YY

[19] The mean rental rate for comparables 1 to 8 was \$9.12 psf. However, the Complainant argued that comparable #8, the Rona, although it is an 80,000+sq ft. Big Box, must be excluded

from the analysis. Upon further review it was determined that it was a corporate decision by Rona to close the location for business reasons and the property has been vacant since June 2102.

[20] The Complainant argued that with the exclusion of comparable #8 (Rona – vacant location) the mean rental rate of \$8.35 psf and a median rental rate of \$7.74 psf for the occupied comparables 1 to 7 support the Complainant's requested rental rate of \$8.00 psf.

[21] On page 118 of Exhibit C-4, the Complainant presents a City of Calgary Assessment table titled 2013 Box Store Rental Rate Analysis (80,001SF+) of 5 properties which includes the vacant Rona at 12300 Symons Valley Rd NW. Lease particulars included lease area (square feet), lease commencement date, lease term (years) and the lease rental rate. The reported Median Lease Rental Rate was \$10.00 psf and the Mean Lease Rental Rate was \$10.80 psf. The Complainant advised that when the vacant Rona is excluded from the referenced table, the mean lease rental rate is \$8.35 psf.

[22] The Complainant repeated the argument that because the Rona property has been vacant since June 2012 and still available for sublease this property is not comparable to occupied properties and must be excluded from any analysis in determining the market rental rate.

[23] In summary Complainant argued that the rental rate should be established at \$8.00 psf because the subject property compares favourably with the 7 occupied comparables reported in paragraph [20] which have a mean rental rate of \$8.35 psf and median rental rate of \$7.74 psf.

Respondent's Position:

[24] The Respondent challenged the comparability of 3 of the Complainant's 8 comparables presented in the table in paragraph [17] (Exhibit C-1 page 27) and argued that the 3 should be excluded on the basis of comparability to the subject property or accurate lease information. Specifically:

- 1) 901 64 Ave NE (comparable #5) is part of a Regional Mall and not comparable to the subject property which has a Sub Property Use: Retail Shopping Centre Power.
- 1200 37 St SW (comparable #6) is atypical as it is attached to an enclosed mall and not comparable to the subject property which has a Sub Property Use: Retail – Shopping Centre – Power.
- 1221 Canyon Meadows Dr SE (comparable #1) is a 1981 lease assigned to the new tenant and not a 2011 lease; hence the rental rate is not reflective of market.

Based on the remaining 5 comparables the mean rental rate is \$10.80 psf. If the vacant Rona is excluded, the mean rental rate for the remaining 4 comparables is \$9.87 psf.

[25] Details supporting the Respondent's position on the comparables referenced in paragraph [23] are in selected sections of the Exhibit R-1 and Respondent's verbal argument.

[26] In respect of the comparable located at 12300 Symons Valley Rd NW, referred to by both parties as the vacant Rona store, the Respondent argued that this property should be included as the decision to close the store was the result of portfolio restructure and not because the location was unsustainable. Further, the asking sublease rental rate for the property is \$14.72 psf which is reflective of the market.

[27] The Respondent presented on page 125 of Exhibit R-1 a City of Calgary Assessment table titled "2103 Box Store Rental Rate Analysis (80,001SF+)" as support for the assessment rental rate. The following table presents the relevant information:

| Civic Address | Lease Area (sq. ft.) | Lease Commencement Date | Lease Rental Rate psf | Lease Term (years) |
|--------------------------|-------------------------|----------------------------|--------------------------|-----------------------|
| 11938 Sarcee TR NW | 95,423 | 03/05/2008 | \$14.50 | 20 |
| 12300 Symons RD NW | 99,650 | 11/24/2007 | \$14.50 | 20 |
| 8888 Country Hills BV NW | 132,228 | 10/02/2003 | \$10.00 | 20 |
| 5696 Signal Hill CE SW | 112,488 | 09/08/1997 | \$8.00 | 5 |
| 275 Shawville TR NW | 122,616 | 03/25/1996 | \$7.00 | 5 |
| | I | Median | \$10.00 | |
| | | Mean | \$10.80 | |

[28] In summary the Respondent argued that based on the review of the Complainant's comparables and the table presented in paragraph [26] the assessed rental rate of \$10.00 psf is supported.

Board's Reasons for Decision:

[29] Based the arguments and evidence presented the Board determined:

- The Board finds no reason to exclude the comparables at 901 64 Ave NE (Tenant – Wal-Mart) and 1200 37 ST SW (Tenant – Wal-Mart) as no documentation was presented in Exhibit R-1 to support the verbal argument.
- 2) The comparable at 12300 Symons Valley RD NW (Tenant RONA) should be considered in the analysis as this is a current lease even though the property is vacant and in the sublease market with an asking rental rate of \$14.72 psf. The table prepared by the Respondent and presented in paragraph [26] included this property and the mean rental rate is \$10.80 psf.
- 3) 1221 Canyon Meadows DR SE (Tenant Wal-Mart), comparable #1 in the Complainant's table of comparables presented in paragraph [17], is a 1981 lease not reflective of current market and should be excluded from the comparable analysis.
- 4) If 1221 Canyon Meadows DR SE (Tenant Wal-Mart) is excluded and the vacant Rona property (comparable #8) is included the mean rental rate of the remaining 7 comparables in the Complainant's table presented in paragraph [17] is \$9.76 psf.
- 5) Based on the Respondent's comparables in the table presented in paragraph [26] the mean rental rate is \$10.80 psf.

[30] Based on the evidence and arguments presented, the Board supports the use of the Rental Rate of \$10.00 psf in the determination of the assessment.

Issue – Capitalization Rate

Complainant's Position:

[31] The Complainant argued that the Capitalization Rate ("Cap Rate") of 6.25% applied to the 2013 assessment of Power Shopping Centres within the City of Calgary is low and not reflective of both market conditions as of the designated valuation date of July 2012, or reflective of the valid market transactions during the 30 month period of January 2010 to June 30 2012 prior to the valuation date. Based on the Complainant's methodology to calculate cap rate and a comprehensive analysis of valid market transactions, the cap rate should be 6.75%.

[32] The Complainant reviewed with the Board pages 19 and 20 of Exhibit C-1 which outlined the two methodologies (Capitalization Rate Methodology) for the determination of a cap rate.

[33] The method to determine the market rental rates which is the basis for the calculation of the Net Operating Income (NOI) is the fundamental difference between the two methodologies which are referred to as:

- Method I used by the City of Calgary Assessment Business Unit which determines the Net Operating Income using the lease and income information reported by the annual Request for Assessment Information (ARFI).
- Method II used by the Complainant which determines the valuation date market rent as prescribed by the Alberta Assessor's Association Valuation Guide (AAAVG) and Principles of Assessment I for Assessment Review Board Members and the Municipal Government Board Members.

[34] Page 20 of C-1 outlined the in further detail the Complainant's approach to determine the market rental rate which is presented below.

Determining Market Rents as of the Valuation Date

Base Rent

To establish the market value of a shopping center property the income calculation must be based upon the appropriate market rents for the leasable areas. To determine the current market rent for each tenant, the following guidelines are provided (in order of descending importance):

- 1. For most tenants the best source of market rent information is the rent roll. Using these rent rolls, the best evidence of "market" rents are (in order of descending importance):
 - Actual leases signed on or around the valuation date.
 - Actual leases within the first three years of their term as of the valuation date.
 - Current rents for similar types of stores in the same shopping centre.
 - Older leases with active overage rent or step-up clauses.
- 2. As a secondary source of rent information, and as a check on the rents derived from the actual rent rolls, the rental rates can be compared to the rents established for similar types of stores in similar shopping centers. This information is reported in Schedule I.

[35] The cap rate for Power Shopping Centres was based on 3 transactions in Power Shopping Centres during the 30 month period from January 2010 to July 2012. The transactions

are all located in the Crowfoot Crossing Centre. The profile of each of the 3 transactions is presented in the following table and was accepted as accurate by both parties.

| Civic Address | Property Name* | Registration Date | Assessable Area | AYOC** | Quality |
|----------------------|------------------------|--------------------------|-----------------|-----------|---------|
| 95 Crowfoot Cr NW | HSBC Bank | 12/13/2010 | 7,256 sq. ft. | 1997 | В |
| 20/60 Crowfoot Cr NW | Crowfoot - The Village | 4/30/2012 | 60,612 sq. ft. | 1985 | B |
| 140 Crowfoot Cr NW | Crowfoot Corner | 5/28/2012 | 51,048sq ft. | 1981-1991 | В |

*Property Name: the name by which the property is known and identified on maps of the Crowfoot Crossing Centre

**AYOC: approximate year of construction

[36] Complainant's Exhibit C-2 titled "Power Centre Retail 2013 Capitalization Rate Analysis & Argument detailed the argument, supporting analysis and documentation for the 6.75% cap rate. Pages 2 – 94 of C-2 presented the Capitalization Rate Method I used by the City of Calgary and based on assessed income from the year of sale.

[37] The Complainant argued that the rental rate to determine the net operating income must be reflective of market at the valuation date. Pages 95 - 169 of C-2 outlines the methodology and comparables the Complainant used to determine the typical market rent rate for each of the transactions. In respect of each transaction the Complainant's position is summarized below:

- HSBC Bank: based on data presented in the Complainant determined that the use of either a \$37.50 or \$40.00 psf rental rate is reflective of market and not the \$32.00 psf rental rate used by the Respondent
- Crowfoot Village based on the March 2012 Rent Roll for the subject and market data the Complainant calculated a typical market rental rate structure that is reflective of the Village's tenant stratification which should be the basis of the calculation of the Net Income. (C-2 page 156-159)
- Crowfoot Corner based on the June 2012 Rent Roll for the subject and market data the Complainant calculated a typical market rental rate structure that is reflective of the Village's tenant stratification which should be the basis of the calculation of the Net Income. (C-2 page 165-167)

[38] Based on the typical market rental rates the Complainant calculated the capitalization rate and presented the findings in the following table:

| Civic Address Property Name | Registration Date | Sale Price | Assessable Area | NOI | CAP. RATE |
|--|-----------------------|------------------|-----------------|----------------|----------------|
| 95 Crowfoot Cr NW HSBC Bank | 12/13/2010 | \$2,638,00 | 7,256 sq. ft. | \$208,612 | 7.91% |
| 20/60 Crowfoot Cr NW Crowfoot - The Village | 4/30/2012 | \$31,250,000 | 60,612 sq. ft. | \$2,107,266 | 6.74% |
| 140 Crowfoot Cr NW Crowfoot Corner | 5/28/2012 | \$35,500,000 | 51,048sq ft. | 1.892,009 | 5.33% |
| egend: NOI = Net Operat | ing Income; CAP. RATE | = Capitalization | Rate | Mean Median | 6.66% 6.74% |

2013 Altus Power Centre Capitalization Rate Summary – Method II

[39] Based on the evidence presented which uses the typical market rent to calculate the NOI the Complainant argued that the cap rate of 6.75% is supported.

Respondent's Position:

[40] The Respondent argued that the Capitalization Rate ("Cap Rate") of 6.25% applied to the 2012 assessment of Power Shopping Centres within the City of Calgary is reflective of market conditions as of the designated valuation date and as of the transaction date which is the basis on which a cap rate should be determined.

[41] The Respondent provided evidence in R-1 that supported the rental rates used to calculate the NOI for the 3 transactions. In respect of each transaction the Respondent's position is summarized below:

- HSBC Bank: Page 39 of R-1 presented the 2011 Historical Bank Lease Analysis for Crowfoot Power Centre which reported 3 comparables with a median and a mean of \$31.50 psf.
- Crowfoot The Village and Crowfoot Corner: the Respondent presented an analysis of the ARFI for the property which support the calculation of the NOI based on the property rental rates.

[42] The Respondent argued that the rental rates are reflective of the property and the market as of the transaction date. Further, this approach to determine market rental rates is consistent with the Respondent's methodology.

[43] As further support for the cap rates the Respondent reviewed Page 89 – 93 of R-1 which are extracts from research reports on capitalization rates prepared by CBRE and Altus Insite. The reports show that the overall capitalization rates for 2012 power centres are in the range of 5.5% to 6.0%.

[44] The following table is a summary of the key data in the table titled 2103 Power Centre Capitalization Rate Summary on page 100 of Exhibit R-1 which presents the Respondent's determination of the NOI and the cap rate.

| Civic Address Property Name | Registration Date | Sale Price | Assessable Area | NOI | CAP. RATE |
|--|-------------------|--------------|-----------------|-------------|--------------|
| 95 Crowfoot Cr NW HSBC Bank | 12/13/2010 | \$2,638,00 | 7,256 sq. ft. | \$167,560 | 6.35% |
| 20/60 Crowfoot Cr NW Crowfoot - The Village | 4/30/2012 | \$31,250,000 | 60,612 sq. ft. | \$2,118,208 | 6.78% |
| 140 Crowfoot Cr NW Crowfoot Corner | 5/28/2012 | \$35,500,000 | 51,048sq ft. | \$1,820,286 | 5.13% |

Mean 6.09%

Median 6.35%

[45] In summary the Respondent argued that the NOI is based on market rental rates and the method to calculation the cap rate is reflective of accepted practice and the mean and median support the application of a 6.25% cap rate.

Board's Reasons for Decision:

[46] Based on a review of the evidence presented the Board prepared the following table which presents the NOI and cap rates as calculated by the parties.

| | | | | Respondent | | Complainant | |
|--|----------------------|--------------|--------------------|-----------------|--------------|-------------|--------------|
| Civic Address Property Name | Registration Date | Sale Price | Assessable Area | NOI | CAP. RATE | NOI | CAP. RATE |
| 95 Crowfoot Cr NW HSBC Bank | 12/13/2010 | \$2,638,00 | 7,256 sq. ft. | \$167,560 | 6.35% | \$208,612 | 7.91% |
| 20/60 Crowfoot Cr NW Crowfoot - The Village | 4/30/2012 | \$31,250,000 | 60,612 sq. ft. | \$2,118,20 8 | 6.78% | \$2,107,266 | 6.74% |
| 140 Crowfoot Cr NW Crowfoot Corner | 5/28/2012 | \$35,500,000 | 51,048sq ft. | \$1,820,28 6 | 5.13% | \$1,892,009 | 5.33% |
| | | | - | Mean | 6.09% | | 6.66% |
| | | | | Median | 6.35% | | 6.74% |

[47] The parties differed in the approach to determine the market rental rate which is the input to the calculation of the NOI. The difference in the determination of the market rent has the most impact on the NOI for 95 Crowfoot Cr NW which increases the cap rate by 1.56% compared to a .04% and a .20% increase in the cap rate for the other 2 transactions.

[48] An examination of the transactions determined the following:

- 1) from a statistical perspective a sample of 3 transaction is a small sample;
- 2) the 3 transactions have a total area of 118,916 sq. ft.;
- 3) 95 Crowfoot Cr NW is 7,256 sq. ft. which is 6.1% of the total sq. ft. and was a December 2010 transaction;
- 20/60 and 140 Crowfoot Cr transactions represent 111,660 sq. ft. (93.9% of the total sq. ft.), were April and May 2012 transactions and were purchased by the same party;
- 5) 20/60 and 140 Crowfoot Cr transactions are within 3 months of the July 1 2012 valuation date and are more reflective of the current market;
- 6) 20/60 and 140 Crowfoot Cr transactions potentially could be considered as one transaction and would be reflective of a market transaction in a Power Centre; and
- 7) both the Complainant and the Respondent used the mean and the median as measures of central tendency for a sample of 3 transactions.

[49] From a statistical perspective, sample size is an important consideration and will have an effect on the mean and the median by artificially inflating or deflating the calculated value. The calculation of a mean gives equal weight or importance to each data point in a sample.

[50] A statistically more appropriate method would be to use the weighted average.

[51] The Board is of the view that since the transaction for 95 Crowfoot Cr has an area of only 7,256 sq. ft. and was a 2010 transaction it is less reflective of the market than the two 2012 transactions which represent 93.9% of the combined area. This difference in area needs to be reflected in the calculation of the cap rate for the sample of 3 transactions.

[52] To adjust for the sample size and to be reflective of the contribution of each transaction the Board calculated the weighted average of the 3 cap rates. Based on the methodologies argued by the parties the weighted average cap rates are:

Complainant: 6.14% Respondent: 6.05%

[53] Based on the evidence and arguments presented, the calculation of a weighted average supports the application of a cap rate of 6.25% in the determination of the assessment.

DATED AT THE CITY OF CALGARY THIS 2 LAND OF September 2013.

Earl K Williams Presiding Officer

APPENDIX "A"

DOCUMENTS PRESENTED AT THE HEARING AND CONSIDERED BY THE BOARD:

| NO. | ITEM |
|-------|---------------------------------|
| 1, C1 | Complainant Disclosure |
| - | Subject Property Disclosure |
| 2. C2 | Complainant Disclosure |
| | Capitalization Rate Disclosure |
| 3. C3 | Complainant Disclosure |
| 4. C4 | Complainant Disclosure |
| | 2013 Retail Anchor Analysis |
| 5. R1 | Respondent Disclosure |
| 6. R2 | Respondent Disclosure |
| 6. R3 | Respondent Disclosure |
| | 2013 Big Box Business Decisions |

An appeal may be made to the Court of Queen's Bench on a question of law or jurisdiction with respect to a decision of an assessment review board.

Any of the following may appeal the decision of an assessment review board:

- (a) the complainant;
- (b) an assessed person, other than the complainant, who is affected by the decision;
- (c) the municipality, if the decision being appealed relates to property that is within the boundaries of that municipality;
- (d) the assessor for a municipality referred to in clause (c).

An application for leave to appeal must be filed with the Court of Queen's Bench within 30 days after the persons notified of the hearing receive the decision, and notice of the application for leave to appeal must be given to

- (a) the assessment review board, and
- (b) any other persons as the judge directs.

FOR ADMINISTRATIVE USE

| Appeal Type | Property Type | Property Sub-Type | Issue | Sub-Issue |
|-------------|----------------------|--------------------------|----------|----------------|
| CARB | RETAIL | POWER CENTRE | INCOME | CAPITALIZATION |
| | | | APPROACH | RATE |